

Presented by the Procurement Technical Assistance Center (PTAC) and the U.S. Small Business Administration (SBA)

June 16, 2009 • 8:00 a.m. – 1:00 p.m. Delmarva Power Conference Center, 4100 South Wakefield Drive, Newark, DE

8:30A.M. – 11:00 A.M. Workshops: Uncovering Indirect Business Channels – Subcontracting; Navigating Fed Biz Opps; and How to Respond to an RFP

11:00A.M. – 1:00 P.M. Matchmaking appointments with federal, state, county and city agencies and private firms, including prime contractors.

The focus will be on the contracting opportunities available from the 2009 Recovery Act both on the federal and state level!!

Participating agencies and companies include: the Dover Air Force Base, U.S. Department of Agriculture; General Services Administration; Army Corps of Engineers; Veteran's Administration; State of Delaware: Department of Education, Delaware River and Bay Authority, DelDOT, Delaware State Housing Authority, Department of Education, Department of Social and Health Services, Delaware State University, Services for Children, Youth, and Families, Department of Health and Social Services, Department of Technology and Information, and DENREC; the City of Wilmington; New Castle County; AstraZeneca, DiSabatino Construction Company, M. Davis & Sons, George and Lynch and others.

No cost to attend, but pre-registration is requested by June 8th.

To register, email: gedell.hawkins@sba.gov or call Gedell J. Hawkins at 302-573-6294 ext 226.

\*Although the program is designed for women small business owners, all are welcome. All of the SBA's programs are extended to the public on a non-discriminatory basis. Reasonable arrangements for the disabled will be made if requested. Contact Arline Brex, SBA, 1007 N. Orange Street, Ste. 1120, Wilmington, DE (302) 573-6294 x222, arline.brex@sba.gov

## **Directions for the Delmarva/Conectiv Conference Center**

From northern Delaware: Take I-95 south. Take Exit 3, Rt. 273 east toward Dover. Take a right at the light (University Plaza Shopping Center and a Exxon station on the corner.) onto Chapman Road. At the second traffic light, turn left. You will be on Wakefield Drive. Continue to the end of Wakefield Drive and the conference center will be on your right.

From southern Delaware: Take Route 1 north and take the Rt. 273 exit. Turn left onto Rt. 273. Continue on 273 west until you reach Chapman Road. University Plaza Shopping Center and an Exxon station will be on the corner. Turn left onto Chapman Road. At the second traffic light, turn left. You will be on Wakefield Drive. Continue to the end of Wakefield Drive and the conference center will be on your right.

From Newark: Take I-95 north. Exit at Rt. 273 east toward Dover. Take a right at the light (University Plaza Shopping Center and an Exxon station are on the corner.) onto Chapman Road. At the second traffic light, turn left. You will be on Wakefield Drive. Continue to the end of Wakefield Drive and the conference center will be on your right.